Several new naming opportunities are now available within the Child Development Center.

**Child Development Center**

$250,000

The Parent/Infant Program, headquartered in the Child Development Center, provides early intervention services for infants and toddlers, birth to three years old, who have developmental delays or are at-risk for delay. This program enables every child to reach his/her full potential by focusing on the whole child and recognizing both strengths and needs. The center includes two preschool classrooms, outdoor playground area, and staff offices.

**Preschool Classrooms (2)**

$25,000 each

Preschool is geared towards children ages 18 months to three years old. Our teachers engage toddlers in small group activities that promote learning through play. Working with a child's strengths, interests, abilities, and needs, curriculum focuses on language, socialization, self-help, balance, coordination, strength, and agility. Tasks include playing with sounds and words, rhyming, telling stories, getting along with other children, sharing, solving problems, dressing, eating, tying shoes, and zipping zippers.

**Preschool Outdoor Playground**

$25,000

The playground is a stimulating, creative space where toddlers explore the world around them. Being outdoors heightens their sense of sight, smell, hearing, taste, and touch. At play, children actively develop motor skills as they jump, run, lift, throw, catch, or pedal. They improve social skills by interacting with each other, expressing themselves, using vocabulary, and learning to share. The preschool outdoor playground is vital because it will accelerate, facilitate, and fuel growth and learning of all the toddlers playing at the center.
Another year is drawing to a close and we find ourselves reflecting on the events of 2016. At The Arc of San Diego, we are pleased with our accomplishments and filled with optimism as we move into 2017.

Looking back, we consider our greatest achievement to be the 97 percent personal satisfaction of both clients and their families with our programs and their affirmations that The Arc of San Diego has improved the quality of their lives.

One of the highlights of FY 2016 was the progress of the capital campaign at The Sol and Ruth Gerber Family Center in Chula Vista. We are in striking distance of our goal; this would not have been possible without the generosity of our families and friends. We received a grant of $100,000 from the County of San Diego’s Neighborhood Reinvestment Program and $20,000 from AT&T. The magnanimity of all your gifts will benefit us for decades.

At North Shores Vocational Center, our focus on health promotion through exercise, activities, and nutrition led to a growing demand for Our Place Yoga & Wellness Center. Besides a yoga studio, Our Place, with monies raised by Arc San Diego Foundation, now has two wheelchair accessible bocce ball courts, putting green, and general fitness areas. The recently-opened Our Place Café provides a gathering space for quality, healthy meals and camaraderie.

One last observation -- on the extraordinary impact of mobilizing forces for the common good. Together with the Lanterman Coalition, service providers, and friends, The Arc of San Diego played a critical role in securing increased annual funding for the developmental disability services system. Following three years of continual advocacy, letter writing campaigns, and three protest rallies, Governor Jerry Brown signed ABX2-1 appropriating more than $300 million in additional funding for the developmentally disabled. We have struggled with underfunding since 1999.

For your belief and confidence in our work and your benevolence in helping us carry it out, you have our thanks and appreciation. Our best wishes to you and your families for a bright start to 2017.

David W. Schneider
President & CEO

President’s Message

Excellence in Employment

Tim Burrie and Jerry Stafford of the San Diego Metropolitan Transit System receive the California Disability Services Association Excellence in Employment Award from Matt Mover of The Arc of San Diego.

San Diego Metropolitan Transit System (MTS) was named Large Employer of the Year by the California Disability Services Association (CDSA).

The Arc of San Diego nominated MTS for its commitment to diversity in the workplace by expanding job opportunities for persons with developmental disabilities. MTS has partnered with The Arc of San Diego for more than a decade, providing bus detailing jobs for individuals with disabilities at two bus facilities in East Village and Kearny Mesa. The program currently employs 12 people.

Clients, with job coach support, are responsible for deep cleaning the bus interiors, ceiling to floor, every 6,000 miles. They work five days a week, 8:30 am to 3:00 pm. The contract calls for more than 1,500 deep cleans annually; our clients consistently achieve more than 2,000 thanks to their speed and efficiency. Typically, four buses are deep-cleaned every day; taking a crew of four about two hours. Clients take pride in both the quality of their work and being a valued part of the team.

Jerry Stafford, MTS Maintenance Analyst, who has overseen the bus detailing contract since 2007, considers it a “win-win” for everybody. “MTS riders deserve clean buses. So detailing our vehicles from top to bottom helps maintain a great fleet and it also provides jobs for people who may otherwise not be able to find work.”

MTS was recognized on September 21st at the CDSA Legislative and Award Reception in Ontario, where MTS staff were present to receive the 2016 Excellence in Employment Award.

The California Disability Services Association is a trade association representing more than 80 developmental disability service providers in California.

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Thank You to Our Donors

The Arc of San Diego greatly appreciates the assistance we receive to help us enhance the services we provide to children and adults with disabilities. We are grateful for your support and commitment to improving their quality of life. Gifts listed are September 16 through December 8, 2016. We thank all of you, our wonderful supporters!

Grants
Thank you to Community Service Association of San Diego Unified School District for their grants in support of our programs at North Shores Vocational Center, East County Training Center, Arc North County, Sulpizio Family Center, and The Sol and Ruth Gerber Family Center.

We are grateful for a grant from the Farrell Family Foundation to support Arc Community Employment Services’ MCRD Food Services Program.

Thank you to Bulova Gale Foundation for their unrestricted grant to The Arc of San Diego.

We greatly appreciate the generous support from the NAILBA Foundation for our Camp-A-Little Program.

Memorials
In Memory of Chuck Ahnger
Amy Lansky
Stephen & Peggy McKeon

In Memory of Larry Laudner
Martha Brault

In Memory of Hector Navarette
Martha Brault

In Memory of Darlene Trent
Jerome & Jean Sherry

Tribute Gifts
In Honor of
Mary Jane Bresnahan
Amy R. Bresnahan

In Honor of Arc Consumers/
Yoga Students
Dr. Paul Kurtin & Dr. Ilona Szer

In Honor of #GivingTuesday
Rhonda R. Handy

In Honor of Jon & Linda
Kurtin's Anniversary
Mr. & Mrs. Rollind W. Romanoff

In Honor of Dr. Paul Kurtin
Erin Fisher

In Honor of Jim Sullivan
Dolores F. Kurzeka

In Appreciation of Arc North County
Phyllis McGrath

Capital Campaign Donors
Raquel Arce-Vasquez
Marcie Beckett
Ernestine Bentley
Mike & Kathy Brault
Martha Brault
Gary Bryant
Carlos V. Hara
Las Primeras
Nice Guys, Inc.
U.S. Bank Foundation
Bud & Sandra Wilson

The NAILBA Foundation generously awarded a grant to The Arc of San Diego’s Camp-A-Little Program. NAILBA Foundation member Andrew Sutton, Business Development Executive - ExamOne, a Quest Diagnostics Company, with Jennifer Bates Navarra, Vice President of Marketing & Development, and Lin Taylor, Camp Director - The Arc of San Diego.

The Sol and Ruth Gerber Family Center will have a beautiful donor wall prominently displaying plaques as a permanent reminder, for generations to come, of the generosity and commitment of those who made this dream a reality.

Your gift becomes an enduring record when you purchase a Commemorative Tile to honor a family member, friend, or special event for $250, $500, or $1,000. Tiles are available in three sizes, with the option of using your company logo in lieu of your name.

Reserve your tile by contacting Jennifer Bates Navarra at (619) 685-1175, ext. 291 or jnavarra@arc-sd.com.

Honor Roll
Each year, The Arc of San Diego publishes the Honor Roll of Donors to acknowledge and thank all of you who contributed to our organization in 2016.

This year, for the first time, our Honor Roll of Donors has moved online, www.arc-sd.com. We are truly grateful for every gift received from friends, families, foundations, businesses, and the community.
On Thursday, September 29th, AT&T representatives Christine Moore, Director of External Affairs, presented a check for $20,000 to David W. Schneider, President & CEO of The Arc of San Diego, at its retail store in the Chula Vista Mall. Also present were San Diego County Supervisor Greg Cox and Assemblymember Lorena Gonzalez together with staff and clients from The Arc of San Diego.

AT&T’s contribution to The Sol and Ruth Gerber Family Center will support the purchase of furniture and computer equipment for the center’s vocational training program benefiting 65 clients.

The Arc of San Diego is extremely grateful to AT&T for its generous support.
Building for Self-Sufficiency

Supervisor Greg & Cheryl Cox, Co-Chairs
Honorary Capital Campaign Committee

“I was the Mayor of Chula Vista when The Sol and Ruth Gerber Family Center started its ground-breaking for a massive amount of renovations that was going to make life so different for the people who come here everyday,” said Cheryl Cox.

Greg and Cheryl Cox are long-time supporters who have seen, first-hand, the valuable services The Arc of San Diego provides to the community.

“The people of Chula Vista built this center in the 1950s and, now, today, this center serves over 300 individuals, adults and children. If you were to meet some of the clients here, you would be so satisfied with the kind of instruction and training they are getting so they can become productive members of the community that we all cherish.” They are honored to be part of the rebuilding project and look forward to a revitalized center that is specially designed to meet the needs of people living with disabilities.

“This is an opportunity to come in and do it right, to build a facility that will be here for the next 40 or 50 years providing good quality services that have become synonymous with The Arc of San Diego.”

Supervisor Cox joined the San Diego County Board of Supervisors in 1995. His career, defined by the County motto, “The Noblest Motive is the Public Good,” guides his commitment to improving the public safety, health, and quality of life for all families. Cheryl Cox, who served as Chula Vista’s mayor from 2006 to 2014, has a lifelong interest in education and politics. She strongly advocated bringing job training and higher education to the city and led the effort to establish the Chula Vista Charitable Foundation.

“This capital campaign is a worthwhile venture that will change the lives of at least 300 people for years to come. As members of our community, we owe it to ourselves to donate, and donate generously, to The Sol and Ruth Gerber Family Center right here in Chula Vista.”

~ Cheryl Cox, former Mayor of the City of Chula Vista
Our Place Café Opening

The Arc of San Diego held a ribbon cutting ceremony to celebrate the grand opening of Our Place Café on November 15 at North Shores Vocational Center.

More than 60 guests were in attendance including California State Assemblymember Shirley Weber who represents the 79th District.

Complementing Our Place Yoga & Wellness Center, Our Place Café provides practical, hands-on training in the foodservice industry. Clients learn food preparation and service, operating a cash register, customer service, bussing, restocking, use of equipment, safety, storage, and sanitation.

The café has a professional kitchen with equipment designed to handle large-scale food preparation. It has commercial refrigeration and freezer, dishwasher, multiple sinks, steamer tables, preparation areas, serving stations, panini presses, and food warmers. Safety features include exhaust fans, industrial extinguishers, ventilation, and non-slip flooring.

“Our Place Café builds on The Arc's ongoing efforts to transform both the workplace and the health and wellness field to include people with disabilities,” said David W. Schneider, President & CEO. “What began as a yoga class for a few students has grown into a fully adaptive yoga studio, fitness center and, with the addition of the café, a gathering place for individuals of all abilities to be social, creative, healthy and contributing members of our community.”

The café is open from 8:00 a.m. to 4:30 p.m. Monday through Friday. This project was funded, in part, with Community Development Block Grant (CDBG) funds from the U.S. Department of Housing and Urban Development (HUD).

One Year Anniversary

On Friday November 18, The Arc of San Diego celebrated the first anniversary of Our Place Coffee and its partnership with Mike Pasulka, owner of Players Sports Grill. At the event, The Arc of San Diego distributed free coffee, breakfast burritos, and sliders, and received a proclamation from State Senator Joel Anderson's office.

Our Place Coffee, operating from Player’s spacious patio in Poway, has proven to be a success in its first year. It has six employees, young adults with disabilities, who have gained confidence in the job as they communicate with customers, work under pressure, and make great coffee!! They also help out at Players, maintaining indoor and outdoor dining areas and coordinating customer orders with the kitchen staff.

Our Place Coffee is open 7:00 a.m. to 11:00 a.m. Monday through Friday and serves coffee, Nespresso lattes, tea, sodas, muffins, pastries, breakfast bars, snacks, and burritos.

Smiles With Songs

Smiles, laughter, and applause fill the room when the amazing Sunset Strummers Ukulele Ohana visit Arc North County every quarter. Clients’ join in for an hour of toe-tapping, finger-snapping, hand-clapping excitement as the group strums fabulous song after song. Everyone has a good time singing, dancing, and making merry. Organized by Eleanor Y. Higa Nedjar, Sunset Strummers have been performing at the center for two years.
How Can I Give to The Arc of San Diego?

The Arc of San Diego continues to seek individual, corporate, and foundation support for developing its new center. There are many different gift-giving options to support the Building for Self-Sufficiency Capital Campaign, some of which offer significant tax and income benefits.

You can make a gift of cash, multi-year pledges, a matching gift, planned gift, and gift of appreciated property such as stock, securities, real estate, or other types of personal property. In most cases, you will receive a charitable deduction for the full fair-market value of the property, plus capital gain tax savings.

The Arc of San Diego has a secure website that allows you to make a pledge, credit card gift, or payment on an existing pledge. Make your donation at www.arc-sd.com/capitalcampaign. Every gift, both small and large, will make a difference. If you would like to learn more or give to the capital campaign, please contact Jennifer Bates Navarra at (619) 685-1175, ext. 291 or jnavarra@arc-sd.com.
**Honor Your Family Name For Generations To Come**

The Sol and Ruth Gerber Family Center offers an array of opportunities for you to leave a lasting legacy while making a difference in the lives of our clients. Whether you choose to put your name, your company’s name, or the name of someone special on a building, classroom, courtyard, or tree in the garden, your gift will have a tangible impact. Here is a comprehensive list, small and large, for you to get involved.

### Buildings and Common Areas: $100,000-$500,000

<table>
<thead>
<tr>
<th>Area</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Program Building</td>
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<tr>
<td>Training Building</td>
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<tr>
<td>Child Development Center</td>
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<tr>
<td>Vocational Training Center</td>
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<tr>
<td>Courtyard</td>
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<tr>
<td>Community Room</td>
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<tr>
<td>Administrative Office Complex</td>
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<td>Lobby</td>
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### Interiors: $25,000-$50,000

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<td>Conference rooms (2)</td>
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<tr>
<td>Meeting rooms (2)</td>
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<tr>
<td>Preschool classrooms (2)</td>
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<td>Adult Development Center classroom</td>
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<td>Active Game classroom</td>
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<tr>
<td>Life Skills Training classroom</td>
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<td>Multi-media classroom</td>
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<td>Music room</td>
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<td>Sensory classroom</td>
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<tr>
<td>Therapeutic Spa classroom</td>
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<td>Star Store</td>
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### Outdoors: $2,500-$50,000

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<tr>
<td>Garden</td>
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<tr>
<td>Bocce Ball Court</td>
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<tr>
<td>Preschool Playground</td>
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<tr>
<td>Picnic Table Seating</td>
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<tr>
<td>Benches</td>
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<tr>
<td>Trees</td>
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</tbody>
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### Wall of Honor Tiles: $250-$500-$1,000

**WE NEED YOUR SUPPORT!**

If you are interested in any of these naming opportunities or would like more information, please contact Jennifer Bates Navarra, Vice President of Marketing & Development, at (619) 685-1175, ext. 291 or jnavarra@arc-sd.com. Please consider investing in the future of our clients by making a contribution to the *Building for Self-Sufficiency* Capital Campaign. Your gift is crucial to our success.