Serving Up Success!!

Our Place Coffee was born out of an idea between two friends: Mike Pasulka, owner of Players Sports Bar in Poway, and retired attorney Jon Kurtin, whose 22-year-old daughter, Bernie, has Down syndrome. At the restaurant, which is next door to the California Department of Motor Vehicles, Mike noticed long lines of people waiting outside every morning. This got him thinking… he mentioned it to Jon and, between anticipating the needs of people in line and limited employment prospects for adults with disabilities out of school, a coffee cart business came to life.

Our Place Coffee is housed in Players’ spacious outside patio. Partnering with Players, The Arc of San Diego employs six young adults, who under the supervision of job coaches, work Monday through Friday in two shifts.

Work starts at 6:30 a.m. The first crew is responsible for the morning routines of opening and set-up, properly brewing coffee and transferring to airtight thermal carafes, putting snacks together, preparing for customers, taking orders, and managing cash registers. The second shift at 9:00 a.m. continues the tasks of preparation, service, stocking, and cleaning. The cart closes at 11:00 a.m.

“Our Place Coffee is a tremendous opportunity for adults with developmental disabilities to be vibrant, contributing members of the community in which they live,” said David W. Schneider, President & CEO of The Arc of San Diego.

If you happen to be in Poway, looking for a morning bite or waiting at the DMV, be sure to stop by! Customers have a choice of coffee, Nespresso lattes, tea, sodas, bottled water, muffins, pastries, breakfast burritos, and other snacks.

Mike Pasulka is a long-time supporter of The Arc of San Diego and Jon Kurtin serves on the Arc San Diego Foundation Board of Directors.
December is often a time of reflection, celebration, family, and gratitude. As we look back on the year passed, I am grateful for our accomplishments as an organization and filled with optimism.

We are indebted to our generous supporters, devoted volunteers, dedicated staff, and those we serve for your belief and confidence in our work.

We are humbled by the Gerber Family’s deep commitment and magnificent gift of $800,000 to launch our capital campaign, Building for Self-Sufficiency, in Chula Vista.

The Arc of San Diego is pleased to welcome Chris Shilling as the new Area Director for The Sol and Ruth Gerber Family Center in Chula Vista. Most recently Chris held the position of Area Director of East County Training Center (ECTC).

Chris has a strong background in business management, leadership, and organizational development.

Prior to joining ECTC, Chris was Regional Operations Manager at the Center for Autism and Related Disorders, Director of Operations at Business 360, and Senior Director of Public Safety General Growth Properties.

He holds a Master’s Degree in Organizational Leadership and Bachelor’s in Business Management. He is a faculty member at the University of Phoenix, instructing leadership, business, organizational security management, criminal justice, and organizational behavior and development courses. Chris also serves as Chairman of the Chula Vista Board of Ethics.

The Sol and Ruth Gerber Family Center offers services to 227 consumers and employs 52 staff.

The Arc of San Diego bids goodbye to Terri Thorn, Area Director of The Sol and Ruth Gerber Family Center, who retired in November after 11 years at the helm.

Terri began her career in early childhood education and addressed the developmental needs of children for more than 25 years.

We thank her for her service and wish her happiness in future endeavors.

Remembering James Walsh. Kathy Healey, sister, and cousin John Gorman beside the James Walsh Memorial Bench at North Shores Vocational Center. Born December 15, 1951, James was at North Shores for 18 years, attending the Workshop and Senior Programs. He was a member of the Sports for Exceptional Athletes Bowling League. Outgoing and friendly, James loved to help others and volunteered at several organizations. He passed away January 13, 2015.
Thank you to Our Donors

Thank you to the Mountain View Foods Services, Inc. for your continued support of The Arc of San Diego.

Thank you to the Community Service Association of San Diego City Schools for grants to our programs at North Shores Vocational Center, Arc Enterprises–John Towers, Arc North County, Sulpizio Family Center, and The Sol and Ruth Gerber Family Center.

Tribute Gifts
In Honor of Activision Blizzard–Parsin Josh & Sara Beiler
Bernard Blotner, Morgan
Stanley Smith Barney
In Honor of Anita, Preeti, Sandeep, & Priyanka
Priyanka Rahlod
In Honor of Robert Beckett
Foster & Pamela Beckett Stahl
In Honor of The Benavidez Family
Michael & Kathy Clark
In Honor of Lauren & Chris David
Michael & Sherri Cushing Gifting Fund at Renaissance Charitable Foundation, Inc.
In Honor of Dylan Jackson
Jessica Brown
In Honor of Jon & Linda Kurtin’s Anniversary
Mr. & Mrs. Rollind W. Romanoff
In Honor of Mark Hansen
Charman Jondall
In Honor of Robert & Debra LaBerge
Robert LeBerge
In Honor of Robert W. Lesage
Suzanne Lesage
In Honor of Claudia Moreno
Rudy H. Moreno

Memorials
In Memory of Lester DeMent
Paul & Janice Gilbert
In Memory of Sierra DePaul
Wayne & Sharon Curfman
Andrea M. Magliedt
Ralph & Marjorie Perry
In Memory of Lily
Elizabeth Wright
In Memory of Raymond Robinson
Raylan Bulow
In Memory of Roland Roos
Michael & Gudrum Ceranski
Hermann & Susi Mathes
In Memory of Joseph Swedelius
George Saadeh – Wurts Interiors
In Memory of Mark E. Teufel
Nancy Teufel
In Memory of James R. Walsh
Kathleen F. Healey

Tribute and Memorial Benches

Are you looking for a meaningful way to remember or honor a loved one or celebrate a marriage, anniversary, or other special event? A garden bench is a wonderful, long-lasting way to honor or memorialize a family member or friend. It is ideal for peaceful remembrance and reflection, a place to take a break, rest tired feet, read a book, or converse.

Celebrate the gift of family, miracle of birth, love, gratitude, friendship, memories with a memorial bench placed throughout our grounds at Arc centers in San Diego, El Cajon, Chula Vista, and San Marcos. A personalized plaque etched with your message will tell your story of joyful tributes and fond farewells.

For information, call Jennifer Bates Navarra at (619) 685-1175, ext. 291 or email jnavarra@arc-sd.com.

Your IRA Rollover Gift

Two congressional bills, America Gives More Act of 2015 and Public Good Charitable Rollover Act of 2015 calls for restoration of the IRA charitable rollover incentive for the 2015 and 2016 tax years. The Arc of San Diego supports both bills and is hopeful these will be made into permanent laws. However, as of December 2015, the IRA charitable rollover is not available for 2015 gifts.

Although there is currently no legislation that provides for a 2015 IRA charitable Rollover, you can still request that your IRA administrator transfer funds directly from your account to The Arc of San Diego. While your gift will be taxable as a regular withdrawal, it can also count towards all or a portion of your required minimum distribution and you may be eligible to take a federal income tax charitable deduction for your gift. Should Congress reinstate the IRA charitable rollover retroactively for 2015, you will have the choice of which strategy to employ.

The IRA Charitable Rollover provision allows individuals aged 70½ and older to donate up to $100,000 directly from their Individual Retirement Account (IRA) and Roth IRA to qualified charitable organizations such as The Arc of San Diego without incurring a tax on their contributions. This benefit would be available to all taxpayers, regardless of whether or not deductions are itemized. However, transfers must be made directly by your plan provider. Funds withdrawn by you and then contributed do not qualify. Please note that gifts from 401(k), 403(b), SEP, and other plans are not eligible.

Be sure you consult with your tax advisor to see if an IRA Rollover is right for you. Please contact our Development Department at (619) 685-1175 or visit our Planned Giving page at www.arc-sd.com/plannedgiving.
Thank You, Wawanesa!

The Arc of San Diego is thrilled to announce receipt of $54,000 from Wawanesa Mutual Insurance Company to support our Building for Self-Sufficiency Capital Campaign at The Sol and Ruth Gerber Family Center!

Cam Loeppky, Vice President of U.S. Operations, stated, “Wawanesa is committed to helping the communities where our employees and policyholders live and work. We are honored to assist The Arc of San Diego in their mission.”

“The addition of Wawanesa Insurance’s support to our capital campaign is tremendous,” said David W. Schneider, President & CEO, The Arc of San Diego. “This gift will allow us to continue providing the best services possible to children and adults with developmental disabilities in the South Bay area.”

So far, the campaign has had a wonderful outpouring of gifts, receiving pledges and contributions totaling $2,657,335. This represents more than 50% of our goal. Our goal of $4.5 million dollars is in sight. We need your support!

Your gift to the capital campaign is extremely important, as it will allow us to better serve children and adults with disabilities. Please consider helping us raise $1.85 million dollars.

To make a gift or if you have questions, please do not hesitate to call Jennifer Bates Navarra at (619) 685-1175, ext. 291 or jnavarra@arc-sd.com.

Make A Gift

There are several ways to support the Building for Self-Sufficiency Capital Campaign. Your tax-deductible gift can help assure the success of our $4.5 million capital campaign.

Gift of Cash. Outright gifts using cash, check, or credit card can be made online, by mail, over the phone, or in person.

Multiple-Year Cash Pledge. Make a pledge now and spread payments of your gift over time – up to three years.

Matching Gifts. Many companies offer matching gift programs to support employee charitable giving. Check with your Human Resources Department. A match doubles your contribution.

Appreciated Stock. Appreciated securities or real estate offer two significant advantages: you can avoid taxes on capital gains and receive a charitable deduction for the full fair market value. Please consult your financial and tax advisors.

Naming Opportunities. Permanent naming opportunities are available at different gift levels.

Planned Gifts. These methods of gifting should be discussed with your personal financial and tax advisors.

In-Kind Gifts. Gifts of goods or services are accepted with prior approval and will be credited at the appraised value.

To make a gift or for information, please call Jennifer Bates Navarra at (619) 685-1175, ext. 291 or jnavarra@arc-sd.com. Thank you for your support of The Arc of San Diego.
Measuring Excellence

The Arc of San Diego uses the Outcomes Measurement tool to evaluate programs provided to individuals and families*. The main questions we address are: Has the program made a difference? What has changed in their lives? How are their lives better? Responses help us make necessary modifications to strengthen our programs and improve effectiveness.

Below is a summary of results for 2015.

100%

Early Intervention Success
Infants and toddlers show progress in developmental age in a minimum of three developmental areas.

97%

Program Quality
Consumers express improvement in quality of life.

97%

Satisfaction
Consumers and families’ satisfaction with programs.

96%

Effectiveness
Families and caregivers’ demand for respite hours met.

87%

Independence
Consumers achieve greater independence on Individual Service Plan goals.

*Outcomes Measurement is conducted on programs funded by the San Diego Regional Center and Department of Rehabilitation and includes day, work activity, and supported employment programs, residential homes, independent living, parent/infant, and respite services.

Highlights

Parent/Infant
Parents mention that our staff are professional, caring, respectful, patient, and helpful. They are alert to children’s unique needs and learning styles, modifying activities and environment for success.

Activity Centers
Consumers expressed high satisfaction with our ancillary activities - music therapy, painting, exercise, yoga, computers, public speaking, and self-advocacy. Consumers using English as a Second Language showed improvement in communication as a result of access to the computer resource lab.

Seniors
Consumers actively engage in programs at the senior and recreation centers, including lunch and health screenings. Success is credited to low staff turnover, extensive knowledge of aging clients, and community resources. At The Sol and Ruth Gerber Family Center, nine of 11 employees have been with the program for 10 years or longer!

Community Living Services
High staff retention and a strong team at Independent Living Services resulted in clients accessing new experiences and building friendships as they were involved in 17 social opportunities. The Residential Services program earned one perfect Life Safety Code Inspection survey from the California Department of Public Health.

MISSION

The Arc of San Diego supports and empowers people with disabilities to achieve their life goals.
In 1951, a committed group of fearless parents founded The Arc of San Diego when they came together to see what could be done for their marginalized children with disabilities.

Through the years the promise made, with tough, tenacious activist parents and disability professionals leading the charge, was to obtain critical services – education, employment, housing, recreation, healthcare, transportation - and provide the resources to build a life full of meaning.
Passage of the Lanterman Developmental Disabilities Services Act, Public Law 94-142, Rehabilitation Act of 1973 (Section 504), Individuals with Disabilities Education Act (IDEA), and Americans with Disabilities Act (ADA) led to widespread change, keeping the promise of acceptance and inclusion.

Today, The Arc of San Diego proudly honors the commitment to support children and adults with disabilities. Our services empower independence and uphold the right to live with dignity in our communities. Into the future, as in the past, we will always continue to do the right thing - keep the promise.
The Arc of San Diego is deeply grateful to you for your membership and ongoing commitment! We have made every effort to be accurate in our listing and apologize if any mistake or omission has been made. Please call Rhonda Handy at (619) 685-1175, ext. 295 to correct our records.

Photos highlight individuals who received the 2015 “Consumer of the Year” Award.

Circle of Light
($1,000+ Above)
Alliant Specialty Insurance Services - Glenn Chapin
Anonymous
Alfred & Elaine Barrack
Downie & Karen Beckett
Robert L. Beckert, Esq., John & Rafula Belamich
Gilbert, Edith, & Danny Benavides
Biofilm
Ron Blair
Barbara L. Borden
Bruce & Lorene Bowers
Jim Bosley
Barbara Gale Maisel
Louis Magera
Chad & Terri Lyle
Kurt L. Lembach
Las Primeras
Las Patronas
Dr. Paul Kurtin & Dr. Ilona Turner
Jon & Linda Kurtin
Dr. Paul Kurtin & Dr. Iona Szer
Paul & Judith LaBounty
Las Patraonas
Las Primiers
Kurt L. Lembach
Mike & Liz Lichtenberger
Chad & Terri Lyle
Louis Magera
Barbara Gale Maisel
Richard & Joan Meurer
Genuardi Family Foundation
Richard Gerber
Anthony A. Ghio
Paul & Janice Gilbert
Frank & Lee Goldberg
Grossmont Healthcare District
Gerald, Ingrid, & Mark Hansen
Dr. Fredrick & Diane Hanson
Kathleen F. Healey
The Hervey Family Non-Endowment Fund at The San Diego Foundation
Norma Hidalgo del-Rio, RPh
Home of Guiding Hands
Charles & Maureen King
King's Printing – Sabel Aguiar
Knights of Columbus Council #5012
Knights of Columbus Council #9022
Knights of Columbus Council #10802
Knights of Columbus Council #11439
Knights of Columbus Council #12671
Knights of Columbus Council #13124
Jon & Linda Kutiln
Dr. Paul Kutiln & Dr. Ilona Szer
Paul & Judith LaBounty
Las Patraonas
Las Primiers
Kurt L. Lembach
Mike & Liz Lichtenberger
Chad & Terri Lyle
Louis Magera
Barbara Gale Maisel
Richard & Joan Meurer
Sylvester Roofing Company, Inc.
Andy & Terri Thorn
The John M. and Sally B. Thornton Foundation
Karrna L. Thompson
US Bank
William A. Waite
Ed & Noreen Walton
Wawanessa Insurance
The WAXIE Sanitary Company
Witt & Associates CPAs, Inc. – Bob Witt
Dan & Lois Wray
Emma Y. Zink
Leo & Emma Zuckerman

Circle of Love
($500.00 - $999.99)
J.E. & Miwako Allen
Karim S. Barnes
Michael Barry
Katherine A. Bazzan
Steve & Thay Baurt
Thomas & Linda Baurt
Esther A. Cost
Kathryn Collison & Robert Garvie
Eugene L. Davis
Sean Diamond
Ashoke & Joohi Garg
Joyce Glazer
Delores Gordon
Rhonda Rener Hardy
Thomas G. Holman
Stephen R. Hojan
Jewell D. Hooper
John Julieus
Knights of Columbus Council #7903
Lake San Marcos Kiwanis Club Foundation
Max McGee
Michael McMillan
Wanaporn Menzer
Mike & Yrna Nixon
Charles & Susan Pedorne
Marianne S. Rauch
Jay & Julie Sarno
Brad Savall
Marc & Judith Schuckit
Nancy C. Sonnenberg
Marion Siles
Timothy & Laura Taylor
Pamela J. Trent

Circle of Hope
($100.00 - $499.99)
Nancy Acosta-Meza
Dr. Judy Adams
Gerrie S. Albert
Perita Aquinado
Nadezna Ariz-Hamm
Connie J. Baer
BaronHR Technical LLC
Sr. Mary L. Bartosh
Eufrocina B. Basi
Clarence & Kathleen Branch
Nancy L. Beattie
Tony & Jo Bechtold
Joseph Behrens
Margaret L. Bennett
Susan Bennett
June K. Berg
Delores Bergen
William Blakeslee
Bernard Blotner – Morgan
Stanley Smith Barney
Rebecca A. Boehmer-Schlegel
Bret L. Bowers
Bill & Jackie Boyd
Phillip & Linda Bradley
Robin R. Brady
Gloria Brewster
Joan Briscoe
Michael T. Bruce
Buck Holdt Builders
Linda Burks
Lillian G. Burt
Christine Cagle
Gary & Theresa Campa
Martha Campos
Ross Captain
Christopher Carson
Deborah Casiano
Tamara S. Chung
James Chua
Warisa Chulindra
Church Women United in San Diego
Kathy Clark

Camilla Beckett Veitmann
Mary Yumul

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Thank You from All of Us at The Arc of San Diego.
Photos highlight individuals who received the 2015 “Consumer of the Year” Award.
Habiba Yassin
Cecilia Zamora
Ramón & Gloria Zamora
Irina R. Zamudio
Janette R. Zaragoza

**Circle of Past Presidents (Life Members)**

Dr. Judy Adams
Mary K. Bartholomew
Ron Blair
Clarence & Kathleen Branch
Martha Braunt
Arthur Brown
Bob & Jean Daily
Virginia DeBoer
Donna Dingwall
Hon. John S. Einhorn
Marianne E. Emory
Peter & Mary Ellen Ferrantelli
Lois Franklin
Susan J. Fuller
Manuel & Desiree Gomez
Russell Graff
Gerald, Ingrid, & Mark Hansen
Dr. Fredrick & Diane Hanson
Tom & Merle Ann Harmon
Doug Hoehn & Cheryl Snreck
Jeffell D. Hooper
Buck & Kimberly Hubbard
Avis M. Huntley
Cinda L. Jones
Dr. Stuart Karasik
E. Aaron Lazarow
Dr. Thelma Manjos
Dorothy Miller
Betty Mitchell
Tony & Michelle Nelson
Arthur & Marilyn Neumann
Charlene Nordell
Ginger Owens
V.R. Partida, MSW
Wallace D. Ray, Jr.
Vicki Smith
John & Linda Stende
Diane Stice
Dwight & Kathy Stratton
Penne Thacher
Craig & Patricia Wagner
Sam & Joan Wagsfell
Marlene Whiteside

**Chapter Members**

Rachelle & Carol Adair
Sharon K. Adame
Irene A. Alba
Ellen Anderson
Joanie Andrews
Lucy Aon
 Remedios & Evelyn Aquino
Francisco & Laura Arce
Martha Arce-Akala
Ed & Mary Ann Ashbaugh
Julie R. Atzen
Millie Bailey
Louis & Judy Baldrige
Joann J. Barnett

Eileen Basye
Maria Beers
Helen Benning
Otilia Mona Berumen
Louise Birzer
Adele Borut
Velma Bosley
Elizabeth Bravo
Norm & Marianne Briggs
Sherni Briggs
Eileen Brown
Mike & JoAnn Brown
Carmen Brunfield
Tom & Marcia Brun
Brunswick Premier 200 Club
Tom & Lu Bucknell
Doris Callans
Ellen Camden
Stan & Brenda Canaris
Royce & Sandra Carroll
Florence E. Case
John & Sue Casey
Ramón & Roxie Canastares
Becky Castaneda
Jackie Christenson
June Close
Leo & Gernalice Coleman
Joe & Elsian Contreras
Charlene Cook
Alyce Coplan & Kathy Greene
Jim & Sandi Courtine
Hans & Kathy Crail
Elise Danner
Virginia Darrin
Sara Davis & David Rogers
Margaret E. Dennis
Kimm Dennison
Chuck & Sandy Devereux
Rhett & Laurie Dodson
Pat Dolan
Dan & Cheryl Dole
Donald & Joan Dolgas
Florence Donoho
Donna Dowell
Sally L. Dragometti
Rosa Dubost
Shirley Eddins
Carole Ekland
Cory Engle
Robert & Marilyn Evans
Steve & Jeanie Ferriot
Lee & Kenneth Fitzgerald
Martha Ann Flannery
Nomi Frazetto
Shirley Garske
Sandra Giason
Milt & Connie Hogan
Georgetta
Ken & Ruth Glass and Tim Maphis
Tom & Sally Glyn
Mercedes Gomez
Cesar Gonzalez
Jesus & Rita Gonzalez
Lortin Gorman, MS
Edgaro & Heather Gracia
Beverly Grant-Davison
Mary V. Greenhalgh
Carolina Greenlaw
Roy & Carol Hammond
Barbara Hanson
Sandra Hanson
Lari Havel
Georganna Hawkins
Phyllis Helm
Charles & Marilyn Henry
Beverly Ann Hill
Helen K. Hoffmann
Deloris R. Holthaus
John & Nicky Horn
Amanda Huard
Cynthia Huff
Patricia Huffman
Gary Irving
Thelma Jolly
Marlys Kannegesser
June Kemler
Diane Kling
Pete & Taffy Komasa
Albert & Olga Krasnoff
Larry & Mary Laudner
Betty Lawrence
George & Karen LeBaron
Tille Lee
Lavona Lerdahl
Ramona Lewry
Susie Loughran
Kaye Lowery
Yolanda Lugo
Helen Machen
Rick & Monica Macie
Namerto & Jasmín Magsino
Barbara Main
David & Annie Malcolm
Marian Marsters
Leobardo & Glóra Martinez
Wesley & Carol Mason
Helen Masso
Jerry & Judy May
Lee & Vickie McDonald
Dave & Audrey Meleski
Jon & Sue Miller
Olga Molina
Tom & Sherry Money
Bill & Marcia Monk
Kathleen MONSEs
Leonard & Isabel Moore
Linda Moyer
Gary & Susan Momumenthaler
Rafael & Debbie Muñoz
Consuelo Navarro
Lorraine C. Nixon
Fran Norton
Leona W. Nothomb
Kathy Ochoa
LaVonn Opheim
Jeanne M. Paradis
Anthony Paradowski
Tom & Regina Paradowski
Lee J. Parkhurst
Jessie Parra
Nancy Phillips
Annette Pires
Rebecca Ponte
Claudia Potts
Mike & Jan Pradels

Thank You from All of Us at The Arc of San Diego.
Timing Your Year-End Gift

To qualify for a tax deduction in 2015, your gift must be postmarked, delivered, or transacted by Thursday, December 31st.

Here are some helpful hints:

US Postal Service
The postmark on the envelope is the date of the gift not the date on the check.

Other Delivery
Donations sent via FedEx, UPS, or other third party - the date the nonprofit signs for the package, not the date it was sent, is the date considered effective for 2015 tax purposes.

Credit Card
The date your card is charged is considered the date of the donation.

Stock Transfer
The date a gift of stock is deposited in the nonprofit brokerage account is the date of the gift, not the date the donor instructs the broker to make the gift.

In the interest of time, it may be wiser for you to make your gift by telephone or online to avoid mailing or shipping delays and assure your credit card gift is processed in time to count for 2015 tax purposes.

Telephone
Call (619) 685-1175 by 4:00 p.m. PST on Wednesday, December 31, 2015.

Online
Use our secure online giving form, www.arc-sd.com/donate. Deadline is 11:59 p.m. in your time zone on Thursday, December 31, 2015.

THANK YOU FOR YOUR GENEROSITY

If you would prefer receiving the Spotlight via email, please email us at info@arc-sd.com
The Spotlight is published quarterly. You can find the online version of the newsletter at www.arc-sd.com

SAVE THE DATE!

April 30, 2016
The Jewels of San Diego Gala
“Fairmont Grand Del Mar”

BEFORE THE BALL DROPS
Make your tax-deductible year-end gift today
www.arc-sd.com/donate